



ICUMSA Sugar Purchase Offer



Product Specification



Contract Duration:
12 Months



Origin Preference:
Brazil



Quality:
Sparkling White Sugar



Loading Port:
Sao Paulo Brazil



Quantity:
25,000 MT to 100,000 MT



Payment Terms:
Documentary Letter of Credit



Destination:
Any major seaport



Inspection:
By SGS or a client-
appointed inspector

Authority & Rights

Klogistics confirms it has the right and capability to sell and export ICUMSA Sugar as per the terms outlined in this offer.



Summary of Processes

- Buyer submits ICPO to the seller.
- Seller issues draft contract for buyer's review and approval.
- Both parties sign the final contract.

- Buyer's bank issues the financial guarantee (SBLC).
- Seller ships the product, and buyer makes payment after verification.
- Seller issues a performance bond and pays commissions.

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Procedures

1. ICPO Submission: Buyer sends their Irrevocable Corporate Purchase Order (ICPO) to the seller.
2. Draft Contract Issuance: Seller issues and sends a draft contract for review. The buyer has 2-3 days to review, amend, and return it.
3. Final Contract: Seller approves any changes made by the buyer and sends the final version for signatures.
4. Signature Confirmation: Buyer and seller sign the contract.
5. Proforma Invoice Issuance: Seller issues a commercial proforma invoice.
6. Invoice Confirmation: Buyer signs the commercial invoice and returns it



7. Financial Guarantee: Buyer's bank issues a financial guarantee valid for 1 year and 1 day (SBLC MT 760).

8. Shipment Preparation: Upon confirmation of the SBLC, the seller prepares and ships the goods.

9. 2% Performance Bond: Seller issues a 2% Performance Bond after the SBLC.

10. Shipping Documents: Seller's bank sends the buyer's bank the complete set of shipping documents for confirmation.

11. Payment: Buyer's bank releases 100% payment (MT103) upon receiving the original documents and SGS report at the loading port.

12. Commission: Seller pays commission after receipt of payment from the buyer.

