



# Alfalfa Hay **Purchase Offer**



Klogistics confirms it has the right and capability to sell and export Alfalfa Hay as per the terms outlined in this offer.



# **Product Specification**



### **Bale Sizes**

- Round bales: 1300 lbs+ (5x6)
- Big square bales: 950 lbs+ (3x3x8)
- Small square bales: 100 lbs+



### **Protein Content:**

Minimum 17% - 18%



### **Chop Sizes:**

Long Fiber (10 cm), Short Fiber (4-6 cm)



#### **Grade:**



# Packaging:

As per buyer's requirement



# **Summary of Processes**



- Buyer submits ICPO to the seller.
- Seller issues a draft contract for the buyer's review and approval.
- Both parties sign the final contract.



# **Origin Preference:**

United States, Spain, Argentina, Australia, Italy



# Weight:

750 KG to 800 KG (custom upon inquiry)



#### **Moisture:**

Maximum 12%



# **Minimum Order Quantity:**

1x20 fits (25 tons)



# **Payment Terms:**

40% TT deposit, 60% upon arrival at the destination port (negotiable)



# **Shipping Terms:**

FOB / CIF

- The buyer makes a 40% deposit and submits payment confirmation.
  - The seller ships the product, and the buyer pays the remaining 60% upon arrival.
- The seller arranges delivery as per the agreed shipping terms.

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# 1. ICPO Submission:

Buyer sends their Irrevocable Corporate

Purchase Order (ICPO) to the seller.

#### 2. Draft Contract Issuance:

The seller issues and sends a draft contract for review. The buyer has 2-3 days to review, amend, and return it.

### 3. Final Contract:

The seller approves any changes the buyer makes and sends the final version for signatures.

# 4. Signature Confirmation:

The buyer and seller sign the final contract, and the seller issues a commercial proforma invoice.

#### 5. Invoice Confirmation:

The buyer signs the commercial invoice and returns it to the seller.



# 6. Financial Guarantee:

The buyer makes a 40% deposit via Telegraphic Transfer (TT), and the seller prepares the shipment.

# 7. Shipment Preparation:

The seller assembles and transports the goods to the port within 3 working days after payment confirmation. Shipping time: 3-4 days within Europe, 7-15 days outside Europe.

# 8. Remaining Payment:

Upon the goods' arrival at the destination port, the buyer pays the remaining 60% of the total amount.

# 9. Delivery & Documentation:

The seller arranges delivery and provides all necessary shipping documents.

# 10. Commission:

The seller pays a commission after the buyer's payment is received.





- Buyer Action: Review and accept the offer by submitting the ICPO.
- Timeline: Immediate upon acceptance.